

Vantage Point

Your Partner in Agri Business • An AgVantage® Software, Inc. Electronic Publication • 877-282-6353 • www.agvantage.com

APRIL, 2015

INDEX

- More Executive Conference Photos.....p. 2
- 30th National Conference, June 17-19, 2015.....p. 3
- NEW Conference APP for Your Smartphone.....p. 3
- New Software Releases/Features Coming Soon....p.4-5

EXECUTIVE CONFERENCE HELD IN MARCH IN NASHVILLE, TENNESSEE



Lori Campbell
Conference Manager
loric@agvantage.com

Nashville Executive Conference, March 18-20

Our attendees LOVED Nashville! Thank you to everyone who made the trip! The sessions, customer presentations, networking, and evening activities were all fantastic. Attendees voted on the location for the 2017 Executive Conference. Hilton Head, SC and the west coast of Florida (Tampa/Ft. Myers/Marco Island) were the top favorites.



No conference is quite complete without a skit!



Michelle Blomberg's keynote address



Keith Bailey gave an inspiring presentation on new projects at AgVentures NW



Group discussions were the final piece to Michelle's team activities that started before the conference took place.



Chuck Bohanon gave several presentations during the conference.



Greg Robertson of Blehly Farm Service, Inc. gave a motivational presentation about his many years of experience as a general manager of a cooperative.



The Grand Ole Opry was our Friday night evening entertainment. It was fun to listen to some older stars as well as performers that are working their way up to the top!



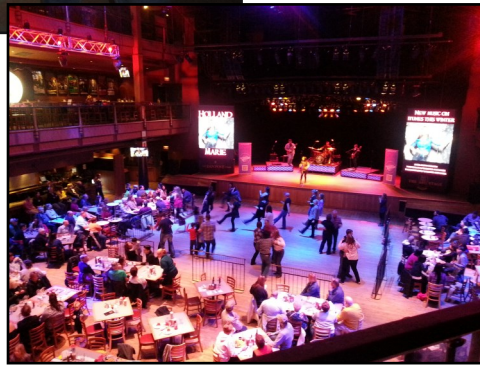
Beth Magnusson of United Farmers Cooperative gave a presentation on their exciting new grain facility.

(Continued on next page)

Garth Brooks impersonator with Judi Neufeld of Monte Vista Cooperative



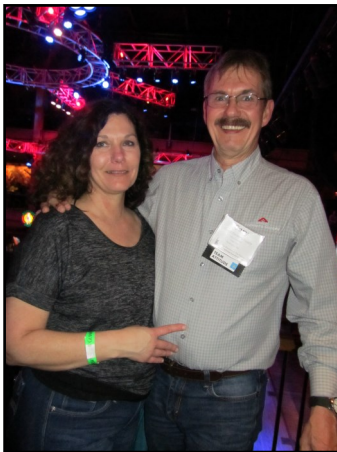
Dolly Parton impersonator with Mark Willems.



Line dancing at the Wildhorse Saloon



Sheri Boyken of K & H Oil Co. with her husband Arvid



Gary Anderson of Skagit Farmers Supply with his wife Kathy.



Bill Crockett of LA Hearne Co. with his wife Gini



Dwayne Maroszek of Heartland Cooperative



Sean Breslin of Federation Cooperative with his wife Chris



United Farmers Cooperative Team from Winthrop, MN: (Far left), Jeff Nielsen, (Left front) Beth Magnusson, Tracy and Ryan Altmann, Lorie and Gerry Reinarts, and Ruth Bauer.

30TH NATIONAL CONFERENCE & USER EXCHANGE MINNEAPOLIS, MN JUNE 17-19, 2015



Lori Campbell
Conference Manager
loric@agvantage.com

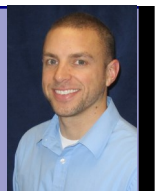
We hope you plan to join us for our 30th National Conference & User Exchange – “Impacting Change” at the Hilton Minneapolis/St. Paul Airport – Mall of America Hotel. We sincerely appreciate your support of our conferences over so many years! You should have received your conference brochure in the mail by now. If not, there is a .pdf on our home page, as well as internet registration, and hotel accommodations. I can also send you a brochure if you email me. The conference is an excellent opportunity to see what’s new in the industry, optimize your AgVantage System usage, and network with other customers.

Conference Highlights:

- Wednesday Keynote: Silent Impact** – *Joe Schmit*, Professional Speaker/TV Personality
- Thursday Keynote: Igniting Your Team** – *Gaye Hanson*, Professional Speaker/Comedian
- Moving a Veteran Employee Base Into the Electronic Age** – *Denny Frey*, General Manager, Shelby County Co-op
- The Value of Organizational Health In Your Future** – *Jeff Nielsen*, General Manager/CEO, United Farmers Cooperative and *Michelle Blomberg*, President/CEO, AgVantage Software, Inc.
- Effective Management of an IT Department** – *Jesse Theiler*, IT Director, Landmark Services
- Reconciling Grain Inventories in General Ledger**, *Diane Fleming*, Senior Grain Accountant, Sunrise Cooperative
- Information Return Filing – Getting It Right the First Time**, *Dennis Gardiner*, Managing Partner, Gardiner Thomsen CPAs
- Cyber Crime: This WILL Happen To You**, *Jeff Brandenburg*, Managing Principal, & **PCI Security**, *Steve Christensen*, both of CliftonLarsonAllen, LLP
- Zero to 100% in Inventory Management** – *Dennis Boccardi*, Inventory & IT, Ursa Cooperative
- Zero to 100% in Energy Management** – *Tina Roberts*, HR & IT Manager, Shelby County Co-op
- Excel File Transfers** – *Terry Bell*, Software Support, Trupointe
- NEW Edge AgVantage Sessions in Grain, Agronomy, & Energy** – the Next Generation of AgVantage Products
- Lightning Rounds** – Short presentations by six customers on a variety of topics

We hope to see you there!

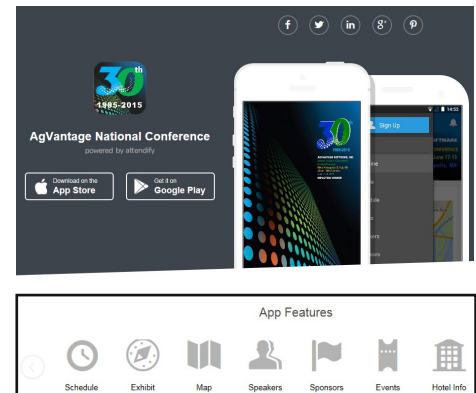
2015 NATIONAL CONFERENCE APP UPDATE JASON SCHNEIDER CUSTOMER SERVICES REPRESENTATIVE JASONS@AGVANTAGE.COM



We will be offering a free, interactive smartphone app for this year’s National Conference. It will be Apple and Android compatible. We encourage you to give it a try as it will offer some great networking tools and other exciting features - all from your smart phone!

APP FEATURES

- A group community to post or view comments/pictures from around the conference
- Create, view and contact attendee profiles
- View the conference schedule and create your own personalized schedule
- See the events we have planned for evenings
- View our keynote speaker’s profiles
- See which sponsors will be attending and view their profiles
- Be alerted of any last minute changes/reminders
- Instant access to conference/session documents as they are linked to the session names
-and much, much more!



AGVANTAGE SOFTWARE NEW RELEASES AND FEATURES COMING SOON

BONNIE FOHRMAN
Vice President, Programming bonnief@agvantage.com



AgVantage Software—New Releases for Version 8

See our Message Board for many Product Enhancements continuously available.



ACH

- Updates ACH Y/N field in the Customer Master file if customer is removed

Accounts Payable

- Does not allow printing of a negative check in Miscellaneous AP Checks

Accounts Receivable

- CDD 2014—Toggle to view GL# and show charging customer in balance lookup
- Customer Balance Lookup – Shows Feed Ration Description on screen
- F18 on Customer Maintenance will allow changes in Tank Maintenance
- Allows for 100K unit price on prepay invoices to print on statements
- New Sales area flag – discount on booking Y/N in Counter Invoicing
- Patronage lookup to use authority to see Social Security numbers when in Counter Invoicing
- New ability to split invoices with Farm Plan in Counter Invoicing

eAgVantage Energy

- Add fuel type and column headings

eAgVantage Grain

- EXEC 2015—eAgVantage Grain Daily Position, you can now drill down into the details

eAgVantage Seed

- Added product variety filter

General Ledger

- Validates that the merge period/fiscal year is not closed when posting

Grain

- Growers Maintenance – Minnesota – Does not allow invalid Grower ID's

Inventory

- Update U8ICOST if two inventory receivers keyed with the same date
- Add F4 Ship To prompt for purchase orders

Interfaces

- Pinnacle – Handles Cash patronage invoices that are prepaid in the store
- Mail Communications - Create 1099. CSV files to be sent to MailComm
- FHO - Driver name from the FHO exports to print on the invoice

AgVantagePC Agronomy

- CDD 2014— PPE codes to print on blend sheet and spray order
- Kahler seed import – set treatment quantity equals seed item's quantity
- New setting to print the EPA number on the Blend Order

(continued from previous page)

AgVantagePC Energy

- Added a disclaimer to recap that the gallons total as the only gallons going to the tank

AgVantagePC Grain Scale

- CDD 2014— Transfer ticket number to show on inbound ticket
- CDD 2014— New ability to have “On the fly” splits on scale tickets or remove a customer
- Ability to add NSERVE product to anhydrous scale ticket
- Ability to use dual gross and tare weights on “other” tickets

AgVantagePC Invoicing

- Farm State Code entry for Agronomy orders
- Ability to pull in anhydrous orders to bill
- If a check number is entered, it doesn't allow cash as the tender
- New Flag for cash invoices not to print and charges always print
- Incorporates seed scanning features

AgVantagePC Seed

- Now warns user if they scan a lot number that is not set up or does not match with original item
- Added setting to not pull in blender information

Patronage

- Shows full birthdate on Update Patron Information screen

Payroll

- Forces a report date on a payroll run
- Verifies valid marital status and payment type
- Includes state on Employee Information Report

COMING SOON

Edge AP Phase 2

Edge Grain Phase 1

Edge Energy Phase 1

Edge Agronomy Phase 2

Accounts Payable

- CDD 2014— give user option when printing AP Edit alpha/numeric (306551)

AgVantagePC TIME

- Sort ACA (Affordable Care Act) report in alpha order by last name

eAgVantage

- CDD V8— Farm and Field Analysis E-product (281413)
- EXEC 15—Make eAgVantage require a complex password (354025)